



Affirmant

Health Partners™

Newsletter

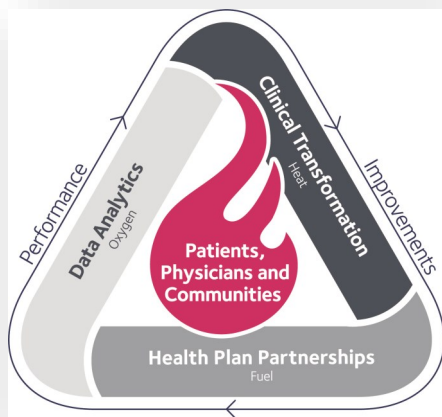
July 2017

A HEALTHY MICHIGAN AT AN AFFORDABLE COST

Message from the CEO

Dear Affirmant Team,

Half of 2017 is in the rear-view mirror and we have made tremendous progress. Everyday we are making headway with the three elements of our Fire Triangle.



In **Clinical Transformation** we have the Post Acute-Care (PAC) workgroup focused on improving PAC discharge setting, increasing PAC network utilization, improving PAC provider performance and decreasing readmissions.

At the same time we continue to develop our infrastructure with the Affirmant Information Management System (AIMS) to enable workflow management across our chapters and create a single, transparent source of truth for our work together.

Negotiations continue with prospective **health plan partners** based upon the Board-approved "Runway to Value," with our focus on 2017 support for Affirmant's

Clinical Transformation System and rewards for improved performance on our clinical priorities for current products in 2018. We are negotiating proposed Letters Of Understanding (LOU) with each plan. In addition to the LOU we have in place with PHP, we have proposed LOU language in process with HAP and United. Proposed LOU terms have been shared with BCBSM and Humana and exploratory meetings have taken place with Aetna and Meridian.

This process has been slower that we had hoped, but in retrospect, we probably should not be surprised that changing the relationship between payers and providers would be a heavy lift. Setting a precedent for these changes by executing one or more health plan contracts will be a huge win for our network and I look forward to the day, in the near future, when I can announce we have done just that.

Finally, I am thrilled to announce that we have hired a Director of Payer Strategy. Larry Green brings over 25 years of experience in contracting, including working for Advocate Health as they were starting their own clinically integrated network. In next month's newsletter we will provide a more in-depth biography of Larry and his experience.

In the area of **Data Analytics**, I am proud to announce that with a small negotiating team, including Mary Alice Annecharico (Henry Ford Health System), Tom Bres

(Sparrow), Paul Peabody (Bronson) and me, and oversight by the IT/BI Committee, agreement has been reached with Epic for Affirmant licensing and implementation of Constellation. The documents for this agreement are being brought to the Executive Committee for approval at our August meeting. Epic has indicated go-live can occur within seven (7) to ten (10) months of contract execution.

Affirmant Members continue to refine data submissions for agreed upon Phase 1 measures and a summary dashboard is under development. Henry Ford Health System has advanced our data analytics based upon ACO claims data and has produced an updated Executive Dashboard for distribution later this month.

I hope you are enjoying your summer so far and look forward to connecting with you at our next Town Hall meeting on August 9. Thank you for your ongoing leadership and support in working together to achieve a healthy Michigan at an affordable cost.

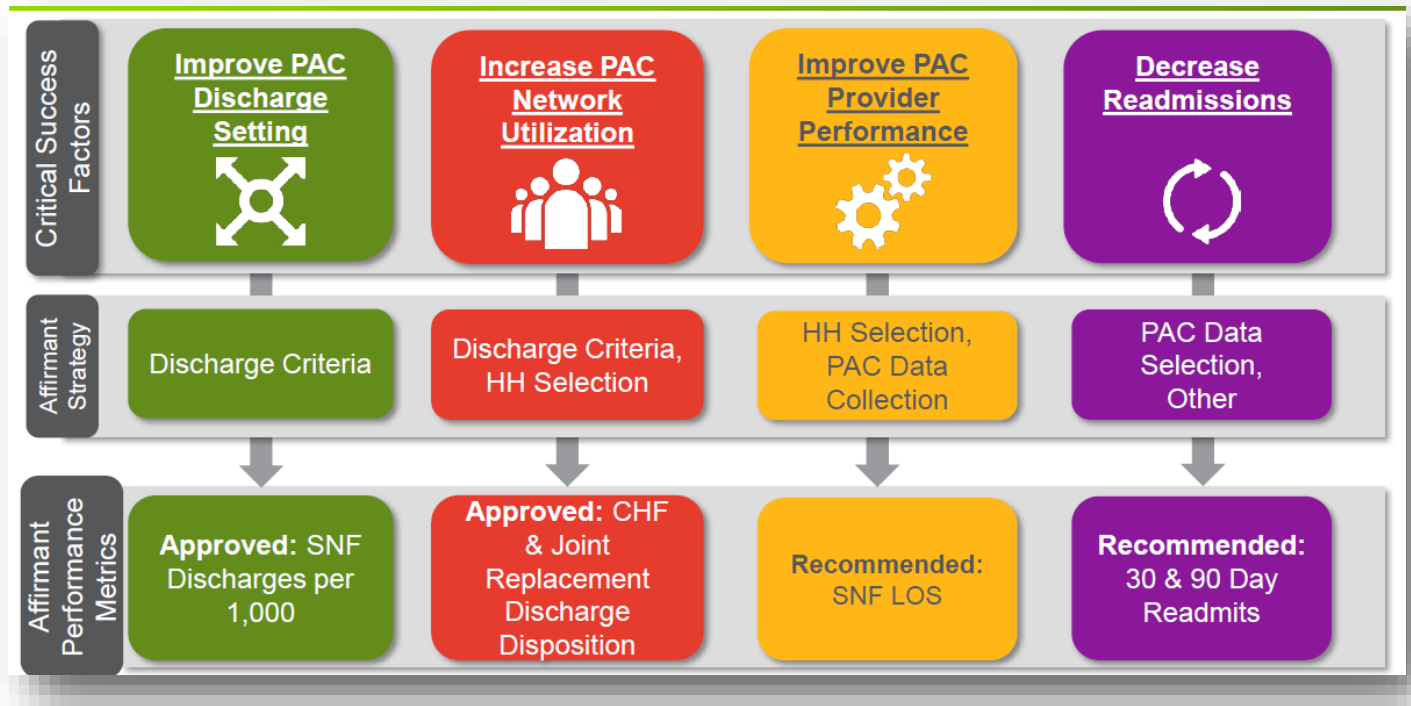
Best,

Bill

Post Acute Care Workgroup

The Post-Acute Care Workgroup, comprised of representatives from each Chapter, is continuing its work to develop a standardized, evidence-based best practice program to improve the cost-effectiveness of our post-acute care. Working with the support of Navigant, they have assessed each chapter's current state, reviewed Federation ACO post-acute care data, identified priorities and best practices, and are in the process of creating an implementation plan for review and approval by the CTC. Based upon the recommendation of the Post-Acute Care Workgroup, the Evidence Based Best Practice (EBBP) Subcommittee has reviewed and approved the addition of Skilled Nursing Facility Length of Stay and 30 & 90-day Readmission performance measures to the Affirmant Data Analytics Program.

Below is a visual of our success factors, our strategy and the performance metrics.



New Board Leadership

On July 1, the Affirmant Board welcomed their new executive team. These outstanding leaders will serve two years as officers for Affirmant Health Partners. We also wish to acknowledge Dennis Swan, President and CEO, Sparrow Health, who will now serve as past president and Ray King, MD, Henry Ford Allegiance Health who will resume his role as a Board Member. Thank you for your contributions and leadership!

Chairman



Loren Hamel, MD
Lakeland Health

Vice Chairwoman



Diane Postler-Slaterry
MidMichigan Health

Treasurer



Wright Lassiter, III
Henry Ford Health System

Secretary



Michael Slavin, MD
Covenant HealthCare

Leadership Retreat: By the Numbers

171 attendees

51 evaluations completed

98%

agreed the retreat exceeded their expectations and rated Dr. Fisher, our key note speaker, as “Excellent”

Reaching retreat objectives:

96% Create understanding and excitement for the Fire Triangle

96% Strengthen relationships

76% Share best practices

98% Build Affirmant culture

100%

agreed they would attend a retreat in the future

August Town Hall @



Please join us for our second Affirmant Town Hall, hosted by Sparrow Health System, on August 9, from 12:15 – 1:15 pm. Dr. Bill Mayer, President and CEO of Affirmant will give an overview of our progress, outline our vision for the future and take your questions and comments. The town hall series will be hosted quarterly at different Affirmant member sites.

We are thrilled to offer this unique opportunity and hope you will save the date and join us!

When it's time, join the WebEx meeting [here](#).

Meeting Number: 990 239 344

Meeting Password: 12345678

Audio Connection: 2692764399

COMET is Coming!

Continuing Online Medical Education and Training or COMET will be the tool Affirmant uses to push out best practice training and information to our participating physicians. September is the targeted start date for our phased roll-out. We see four distinct advantages to utilizing COMET:

1. COMET can help us implement the Clinical Transformation System (CTS) and brings to life the five elements of the CTS (Guidelines, Engagement, Care Coordination, Support and Accountability & Rewards).
2. COMET is available on any web browser and can be accessed anywhere with an internet connection.
3. COMET has the capability to push out educational materials and information to physicians and administrative staff about our organization and progress to keep us FTC (Federal Trade Commission) compliant.
4. An additional bonus feature is the access to the CME library and opportunities for clinicians to earn CME credits, free of charge.

Living Our Values: Collaboration

One of our core values is collaboration: we support, empower and leverage our high-performing teams. It is one thing to say that we are collaborative, but it is another to actually live it. Lia Gaggino, MD and Medical Director for Bronson Behavioral Health, used the Affirmant Collaboration Champions to identify representatives who are interested in finding evidence-based and best-practice models of care for suicide prevention. The group had a very successful first meeting and has agreed to meet monthly to continue their work.

One of the benefits of having a state-wide network is the access to resources and subject matter experts outside your local area. We want our members to be able to share their best practices and learn from other member systems. We encourage you to use the Collaboration Champions for intercommunication opportunities and requests for each site.

collaboration champions	
Bronson	Nancy Vannest
Covenant	Gayle Biederman
Henry Ford Allegiance Health	Dr. Ray King
Henry Ford Health System	Dr. Bruce Muma
Lakeland	Beth Przybylinski
MidMichigan	Mary Greeley
Sparrow	Mike Tobin Kathy Bouchard-Wyant

