How do Patients Make Health Care Decisions?

1020 Respondents





Reasons for visiting a health care provider

3 Most Common

74%

Have a specific health concern



Need a physical exam

22%

Require prescription renewal

3 Least Common



Need clarification on hospital insructions or medication

Need to obtain a copy 2% of test results



1%



Have symptoms of a cold

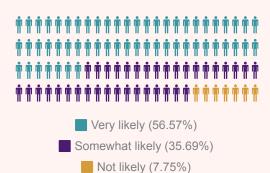
Other reasons for visiting a health care provider







How likely are respondents to research their condition(s) before their visit?



Top 3 Informational **Outlets**



Online search tools (42.50%) WebMD (34.57%)

Health care provider (22.92%)

Patient Perceptions

75%

Agree that patients can be harmed if they get medical treatments and services

73%

Trust the opinion and recommendation of their health care provider more than what they find in their own research

60%

Never feel the need to ask their provider to prescribe medication or perform a test procedure outside of his/her recommendation



58% Believe the right amount of care to be the recommendation of their health care provider.

Half

of physicians feel very comfortable discussing the value and cost of tests/procedures with patients.



Two-thirds

of respondents believe having time to discuss with their health care providers would best help them understand why it is important to reduce unnecessary tests and procedures.

I believe that any health care treatment should always be a balance between both the physicians' knowledge/experience and what the patient knows and feels.

I sometimes don't accept some services because I believe them to be unnecessary.



I worry about unnecessary or duplicative tests but want to know that the essentials are being covered to make an accurate diagnosis and choose appropriate treatment.

Sometimes treatment options change and it's useful to get a full explanation for why they are no longer valid and available.



Patients are very likely to conduct their own research, but the majority still value the recommendation of their health care provider more so than what they find in their own research.

