



Affirmant

Health Partners™

Newsletter
January 2017

A HEALTHY MICHIGAN AT AN AFFORDABLE COST

Message from the CEO

Dear Team,

Since we announced our new name in September, I have received a lot of questions about our choice. Of course, it complements our brand strategy and performed well in research with our target consumers. The name itself was intriguing too.

affirmant

[uh-fur-muhnt]

noun

1. a person who affirms.

affirm

[uh-furm]

verb

1. to declare to be true; assert positively.

The word “affirmant” is derived from the Latin word “affirmare” and means “to declare to be **true**; assert **positively**.” When it comes to health care in our state, we can declare a few things to be true – the increases in our costs are not sustainable for our patients or our communities. No one is better equipped to create a healthy Michigan at an affordable cost than our participating physicians and health system members. We come together as a united front to create

the scale we need to make this happen. We are in a great position to make a real, meaningful difference in the lives of the people in our communities.

In order for us to **positively** impact our state and fulfill our vision of a healthy Michigan at an affordable cost, we

have to have open, **truthful**, transparent collaboration with all our participating physicians and member health systems. As I discussed in last month’s letter, we will do that through data analytics, clinical transformation and health plan partnerships. By aligning these three foundational focus areas,

we will create a cycle of continuous improvement for patients, payers and providers.

2016 was an exciting year for Affirmant Health Partners. We hired four team members, engaged committees, identified clinical transformation priorities in chronic disease, pharmacy and post-acute care, created a clinical transformation system, engaged health plans in productive negotiations, successfully applied for

participation in the Medicare Shared Savings Program and supported 200 physicians in qualifying for the Comprehensive Primary Care Plus program. I am so proud of what we have done together!

2017 is the year to bring all of our work from last year to life. We will begin producing and sharing actionable data on our cost and quality performance relative to each other and as compared to best practice benchmarks. We will work together to deliver improvements in the cost-effectiveness of our chronic disease, pharmacy and post-acute care. Lastly, we will partner with selected health plans to bring new insurance products to market that control costs and enable us to share in the rewards of the value we create. I am excited about the year ahead and confident in our ability to work together to build upon the accomplishments of our first full year together as Affirmant Health Partners.

Best regards,

Dr. Bill Mayer
President and CEO

2016 Highlights

2016 was a great year for Affirmant Health Partners. It was a year of building and planning. 2017 will be the year to put those plans in to action. Below are some of the highlights from 2016:

- 1. THE AFFIRMANT TEAM IS IN PLACE** - Under the direction of the Board of Managers, the core Affirmant team was established. We also defined and engaged our committees with representatives from all health systems. These committees include: Implementation Task Force, Clinical Transformation, Contracting, Communications & Education and IT/BI.
- 2. WE ARE THE LARGEST CLINICALLY INTEGRATED NETWORK IN THE STATE** - In April we welcomed Henry Ford Health System and Spectrum Health to make us the largest super clinically integrated network in the state. Our network includes 33 acute care hospitals and over 6000 independent and employed physicians in 46 Michigan counties.
- 3. WE HAVE IDENTIFIED OUR CLINICAL TRANSFORMATION PRIORITIES** - Our priorities in chronic disease, pharmacy and post-acute care were identified by our Clinical Transformation Committee and will be brought to life through our Clinical Transformation System.
- 4. OUR KEY DEAL TERMS WITH HEALTH PLANS HAVE BEEN DEVELOPED** - Through the development and adoption of our "runway to value" we have created a basis for strong partnerships with health plan partners for collaboration through 2019.
- 5. CONFIRMED PARTICIPATION IN THE FEDERATION ACO AND CPC+** - Affirmant successfully applied for participation in the Medicare Shared Savings Program with over 400 primary care physicians, 800 sub-specialist physicians and 70,000 Medicare beneficiaries. We also successfully enabled 200 Affirmant-affiliated physicians to successfully apply for participation in the Comprehensive Primary Care Plus (CPC+) Program.

HQEP WebEx – January 18, 2:30 – 4:00 PM

Hosted by Affirmant Health Partners with guest presenters from Navigant



Topics include:

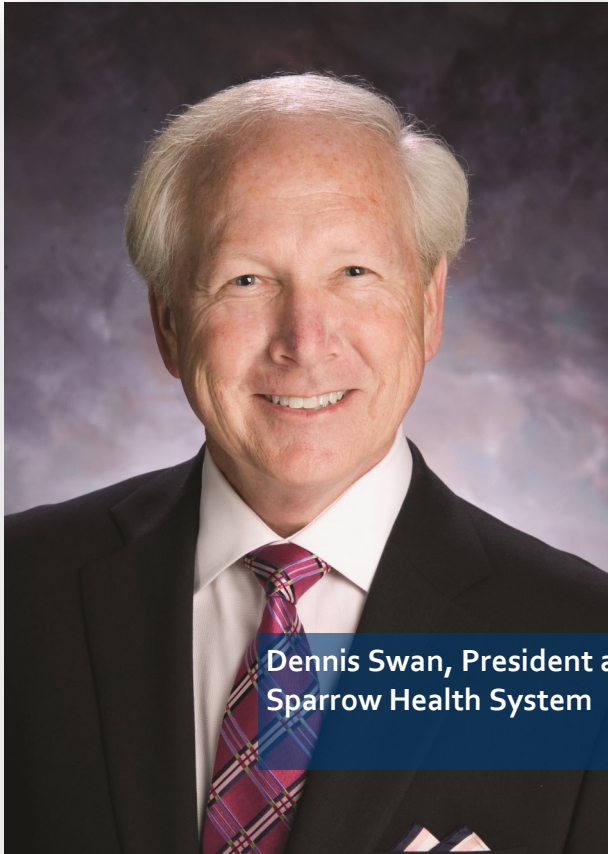
1. What is a Hospital Quality & Efficiency Program? What makes it unique?
2. Why is it an effective strategy for CIN/ACOs?
3. What initiatives may be included?
4. What is the compensation model and funds flow?
5. What should be built in to ensure regulatory compliance?
6. What does the development process look like?

Contact katy.velten@affirmant.com for more info

Meeting Number: 990 984 643
 Password: hqep2017
 Audio Connection: 2692764399
 Access Code: 990 984 643

Leader Spotlight

Dennis A. Swan, President and CEO of Sparrow Health, is a respected leader in the Mid-Michigan region. He has a vision for population health and clinical integration on a statewide basis. In July 2015 he was named Chair of Affirmant Health Partners' Board. We are honored to feature Mr. Swan this month in our *Leader Spotlight*.



Dennis Swan, President and CEO
Sparrow Health System

"Highly respected and like-minded health systems have formed this collaboration to ultimately achieve the Triple Aim," said Swan. "We share a commitment to reaching the vision of a healthier Michigan at an affordable cost. A major distinguishing feature for us is leadership by physicians throughout Affirmant and its membership organizations."

Swan became Sparrow's President and CEO in June 2005, after serving as interim president beginning Nov. 1, 2004. A member of the Sparrow executive team for 35 years, he previously served in various roles, including as Senior Vice President of Operations and Chief Operating Officer.

Swan graduated magna cum laude from Western Michigan University with a bachelor's of arts degree. He earned a juris doctorate degree, with honors, from the Western Michigan University Cooley Law School. Prior to joining Sparrow in 1981, Swan had a 12-year career with two leading bank holding companies.

He is a Fellow in the American College of Healthcare Executives and currently serves as Chair of the Caymich Insurance Company, Ltd. Swan is a past Board Chair of the Michigan Health and Hospital Association (MHHA) and the Lansing Economic Area Partnership (LEAP). He currently chairs the MHHA Legislative Policy Panel and also serves on the Western Michigan University Cooley Law School Board of Directors.

His awards include AHA Grassroots Champion, Boy Scouts Distinguished Citizen, United Way Outstanding Volunteerism and Western Michigan University Alumni Outstanding Achievement.

The Affirmant Team is Growing!

Please join us in welcoming our newest team member, Alex Dupuie. Alex is a Clinical Integration Performance Analyst who has five years of experience in statistical analysis and data extraction, organization and reporting. She earned her bachelor's degree in biology and later graduated from the University of Georgia with a Master of Public Health in epidemiology. From there, she has gained the experience and expertise necessary to support data validation, management and analysis. Alex is not new to clinical integration; from 2012 to 2014 she worked as the Lead Clinical Information Analyst for the Jackson Health Network (JHN). At JHN she was instrumental in building the physician-based incentive payment model, developing a scorecard system to measure physician metrics and creating operational definitions used in forming evidence-based guidelines.



Alex Dupuie, MPH, Clinical Integration Performance Analyst
Affirmant Health Partners

Collaboration Champions

One of the benefits of having a state-wide network is the access to resources and subject matter experts outside your local area. We want our members to be able to share their best practices and learn from other member systems. To facilitate that partnership, we have identified **Collaboration Champions** at each member system. These individuals will be the main contact for intercommunication opportunities and requests for your site. Additionally, they will initiate communication to other local chapters for information requests or identification of subject matter experts for collaboration connection.



Affirmant Video



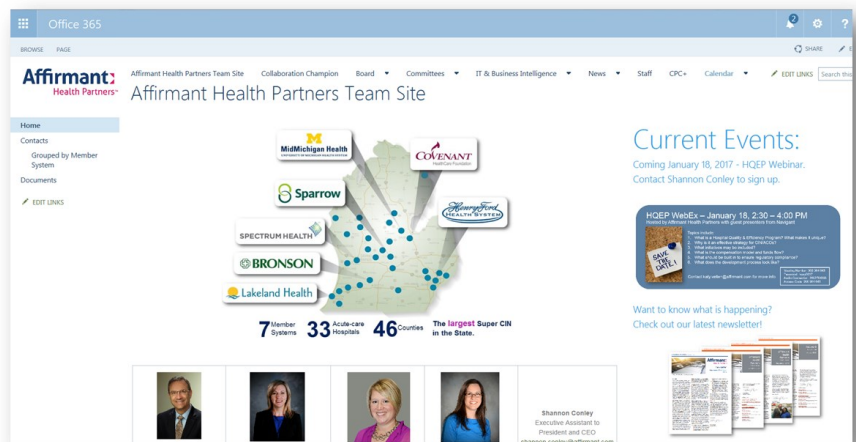
Lakeland Health has an extensive video library that showcases various topics from physician profiles, forums, to their involvement in the community. In November they featured Affirmant Health Partners and how each system and physician plays the role of "leader and learner" in our super clinically integrated network. Please take a moment to watch how one local chapter describes the work and sharing of best practices within Affirmant Health Partners.

SharePoint Update

Our SharePoint homepage has been given a facelift! Our goal was to make it more user friendly and a place for collaboration. Bronson Healthcare generously offered IT resources to streamline and update our current SharePoint site. What's different?

- Visually more appealing
- Easy access to current events and newsletter
- Newly organized navigation bar

Don't just take our word for it, [check it out!](#) Still having issues accessing the site? Please contact info@affirmant.com.



Do you have a story to share?
Send it to info@affirmant.com